



# BIS InSite

THE QUARTERLY E-NEWSLETTER  
FROM BIS INDUSTRIAL SERVICES LTD  
JULY 2010



## Your Quarterly Update on Business Progress

Welcome to the third edition of BIS InSite. I am delighted to report that BIS Industrial Services continues to build on its successes every quarter.

Our focus on innovation and ensuring excellence in service is at the core of our organisation. Further to this objective, we recently sponsored the Chemical Industry Association's Engineering in Excellence Award, where Syngenta were recognised and rewarded for their engineering work across the Huddersfield site and their efforts towards improving business performance. You can read more about Syngenta's win and their innovative approach in this edition.

Achieving yet another milestone, we also recently completed the Conoco shutdown, finishing all the activities to schedule and on budget. This project involved at its peak a total workforce of 550 personnel, covering mechanical, scaffolding, insulation, painting, asbestos removal and offsite fabrication. The scaffold, insulation, painting and asbestos teams provided services for the refinery shutdown, with resources for these services alone peaking at 400 personnel.

At BIS Industrial Services, the success of our endeavours is dependant on the talent and competencies of our personnel. This edition further highlights this point

through a feature article on the skills and capabilities of our Human Resources team, that deserves accolades for recently accomplishing the task of managing the influx of over 200 personnel as part of the BP transition.

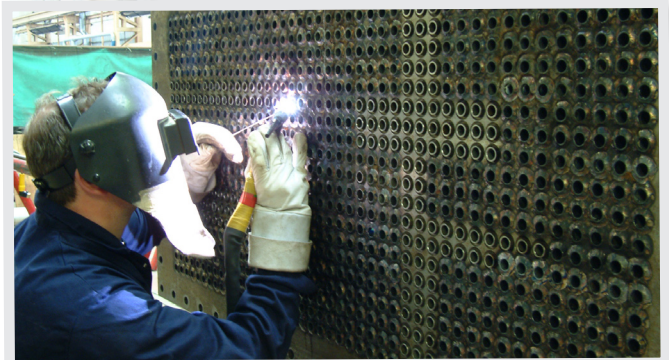
We hope you enjoy reading this edition of InSite. We will continue to offer valuable updates, news and insights through the coming editions.

**Duncan Hall - Managing Director,  
BIS Industrial Services Ltd**

## Featured Services – Fabrication

BIS Industrial Services is leading the way in innovative fabrication services with two key workshops in Northwich and Stallingborough, designed to set up work on any size or scope of fabrication job.

BIS Industrial Services has the in-house capabilities to provide a bespoke or complete turnkey service, designed to meet the needs and standards demanded by customers. The management team and site personnel have extensive experience of this specialist business, and they work to ensure that projects are completed safely, on time and to budget whilst delivering quality services.



### Northwich Workshop, Cheshire

<b>Size</b>	90,000 sq. ft. workshop comprising 4 bays with segregation for exotic fabrication
<b>Services</b>	Manufacture and repair capability in both Carbon Steel and Exotic Materials including Pipework Fabrication, Pressure and Non Pressure Vessels, Large Bore Ducting, General Fabrication, Structural Steelwork and Supports, Pre Assembled Units (PAU's)
<b>Equipment</b>	Turning, Horizontal Boring, Keyways, Milling, Guillotine, Rollers, Pressers, Plate Folding, Vertical Boring, Lifting Capacity
<b>Welding capabilities</b>	Sub Arc, Orbital, Tube Welding, Pipe Welding, Plate Welding, Synergic MAG, TIG, MMA, Tube Pulling and Expanding, Pipe Bending, Plasma Cutting, Profile Burning
<b>Non-Destructive Examination</b>	Radiography, Magnetic Particle and Dye Penetrant (Surface Flaw Detection), Ultrasonic Thickness Checking, Video Scope, Full Colour Recording in VHS and SVHS

For more information about our capabilities at the Northwich workshop, please contact us on 01928 530000 or email: [enquiries@bis-is.co.uk](mailto:enquiries@bis-is.co.uk)

### Stallingborough Workshop, North Lincolnshire

<b>Size</b>	6,500 sq. ft. main workshop with separate 1,200 sq. ft. workshop
<b>Services</b>	Manufacture and repair capability in both Carbon Steel and Exotic Materials including Pipework Fabrication, Pressure and Non Pressure Vessels, Large Bore Ducting, General Fabrication, Structural Steelwork and Supports, Pre-Assembled Units
<b>Equipment</b>	Lifting Capacity
<b>Welding capabilities</b>	Pipe Welding, Plate Welding, TIG, MMA, Pipe Bending, Plasma Cutting, Profile Burning
<b>Non-Destructive Examination</b>	Radiography, Magnetic Particle and Dye Penetrant (Surface Flaw Detection), Ultrasonic Thickness Checking, Video Scope, Full Colour Recording in VHS and SVHS

For more information about our capabilities at the Stallingborough workshop, please contact us on 01469 575855 or email: [enquiries@bis-is.co.uk](mailto:enquiries@bis-is.co.uk)



## HR Team Successfully Manages Transition

Successful recruitment and management of talented personnel has been a key strength of BIS Industrial Services. Further to this goal, the Human Resources team recently proved their mettle whilst effectively managing the influx of 242 personnel into the company as part of the BP transition.

This process took place in two stages over April and June 2010, across four different BP assets – Grangemouth, Teeside, Sullom Voe and Wytch Farm. Demonstrating the capability to smoothly transition contracts, the HR team managed their largest transfer process so far, effectively handling six outgoing companies and 242 personnel.

Damian Redmond, Human Resources Manager, BIS Industrial Services Ltd said, "We are proud of our efforts on the BP transition. What made the task complex was not only the range of processes involved like interviewing personnel, consultation meetings and collating worksheets, but also handling issues such as TUPE Transfer, Payroll and Employee Induction.

"The geographical breadth of this task was also a challenge, involving meeting and managing personnel from Shetlands to Runcorn, and down to Dorset. In order to maximise productivity and maintain standards for employee efficiency, induction was coordinated across three assets, familiarising new personnel with the corporate and work culture at BIS Industrial Services. A Board Director and an HR representative, together with other Management were present at each location during these sessions.

"Our hard work and efficient processes paved the way for a successful transition for these personnel and I would like to thank everyone in HR, Payroll and the Transition team for their efforts."

## BIS Industrial Services Rewards Excellence in Engineering



Recognising the contribution of engineering excellence in the chemical industry towards improved business performance, BIS Industrial Services recently sponsored the Excellence in Engineering Award at the Chemical Industry Awards held at St Georges Hall, Liverpool on 24 June, 2010.

After a hard fought battle, the judges decided to present the Award to Syngenta, Huddersfield for their entry titled "Partnering Our Way to Success", which focused on the one team approach established between Syngenta departments and their external engineering contractor organisations.

Duncan Hall, Managing Director of BIS Industrial Services was pleased to present the Award to Paul Sallis of Syngenta Huddersfield at the awards ceremony dinner comprising of 500 industry guests. He said, "This Award recognises and rewards innovation and the successful delivery of engineering services by chemical operator organisations or suppliers who provide outsourced services. Recognising engineering improvements and the use of innovative concepts and strategies in the industry is the key aim of the awards, and we applaud all the entries this year for their outstanding efforts."

Syngenta's submission covered key areas of work that have been delivered across the Huddersfield site including building & developing the "one team" approach between engineering and production; shifting reliability teams' strong focus on condition monitoring and the prevention of equipment failures through early diagnosis of potential problem; and the introduction and selective use of value adding technical reliability engineering tools and techniques such as RCA & RCM to identify and solve longer term issues.

The short listed companies for the Award included ABB Engineering Services, Billingham, Haden Freeman Group, Denton, Ineos Manufacturing Scotland Limited, Grangemouth and Syngenta Huddersfield.

We welcome your feedback so if you have any suggestions or queries about articles featured in InSite, please email: [insite@bis-is.co.uk](mailto:insite@bis-is.co.uk)

### Competition

Congratulations to Gary Metcalf for winning the April edition's competition! Garry Metcalf, who works for the Total Lindsey Oil Refinery in Immingham, North East Lincolnshire nominated Diabetes UK as the recipient of the £200.00 donation. On behalf of Gary, this amount was gifted to the charity by BIS Industrial Services Ltd in June.

### Do you want to win £200 for your favourite charity?

Why not enter our competition! Answer the competition question which relates to one of the articles in this edition of InSite. Send your name and contact details along with your response to [insite@bis-is.co.uk](mailto:insite@bis-is.co.uk). Good luck!

Q: What was the total peak workforce involved in the recent Conoco Shutdown?

#### Runcorn Head Office

Axis House, Tudor Road  
Manor Park, Runcorn  
Cheshire, WA7 1BD  
Tel: +44 (0) 1928 530000  
Fax: +44 (0) 1928 571800

#### Grangemouth

Suite 15, Grangemouth  
Business Centre  
3 Roseland Hall, Earls Gate Park  
Grangemouth, FK3 8WJ  
Tel: +44 (0) 1324 665315  
Fax: +44 (0) 1324 484034

#### Stallingborough

Europa Way  
Stallingborough  
North East Lincolnshire, DN41 8DT  
Tel: +44 (0) 1469 575855  
Fax: +44 (0) 1469 577026

#### Northwich

Winnington Business Park  
Winnington Avenue, Winnington  
Northwich, CW8 4FT  
Tel: +44 (0) 1928 530000  
Fax: +44 (0) 1606 572483